

Manufacturing & Engineering

CATERPILLAR®

Business Overview

Assembles and installs generators and operates a retail storefront.

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- 1. Obtains bank loan.
- 2. Signs all business payroll and expense checks.
- 3. Oversees business operations and makes business decisions.
- 4. Works with employees to determine pricing of products.
- 5. Signs Insurance Policy and Rental Agreement.
- 6. Completes the Business Improvement Plan.
- 7. Works with Supply Chain Manager to reorder additional inventory, if needed.
- 8. Prepares and gives speech at the Opening Town Meeting.

CFO

- 1. Inputs employee payroll information.
- 2. Prints and distributes employee payroll checks.
- 3. Prints and distributes business expense checks.
- Keeps all records of business expenses and payments.
- 5. Makes business deposits at Bank.
- 6. Signs business checks if CEO is not available.
- 7. Tracks loan payoff progress.

ENGINEER

- Reads and reviews instructions for production assembly.
- 2. Assembles wire harnesses.
- 3. Delivers and installs wire harnesses into business generators.
- 4. 4. Obtains approval of work completed and returns signed work orders to Generator Sales Manager.

GENERATOR SALES MANAGER

- 1. Uses provided marketing tools to sell generators to businesses.
- 2. Prepares and delivers work orders for Engineers to build generators.
- 3. Prepares generator invoices.
- 4. Assists the Supply Chain Manager with retail sales, as needed.

SUPPLY CHAIN MANAGER

- 1. Submits supply orders for engineering and retail supplies.
- 2. Delivers engineering supplies to Engineer.
- 3. Works with CEO to determine retail product prices.
- 4. Prepares retail sales area with product display.
- 5. Greets customers, assists them with sales, and processes payments for sale of products.
- 6. Forwards sales payments to CFO for deposit.
- 7. Uses inventory loss prevention tools to limit losses.
- 8. Works with CÉO to reorder additional inventory, if needed.

